

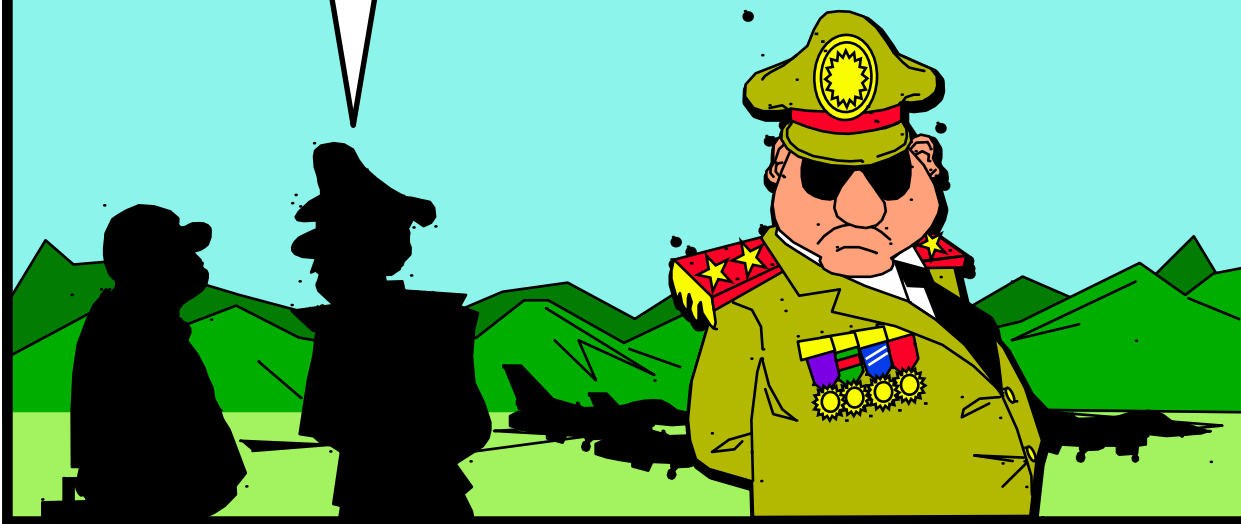


International Defense Education and Training Management

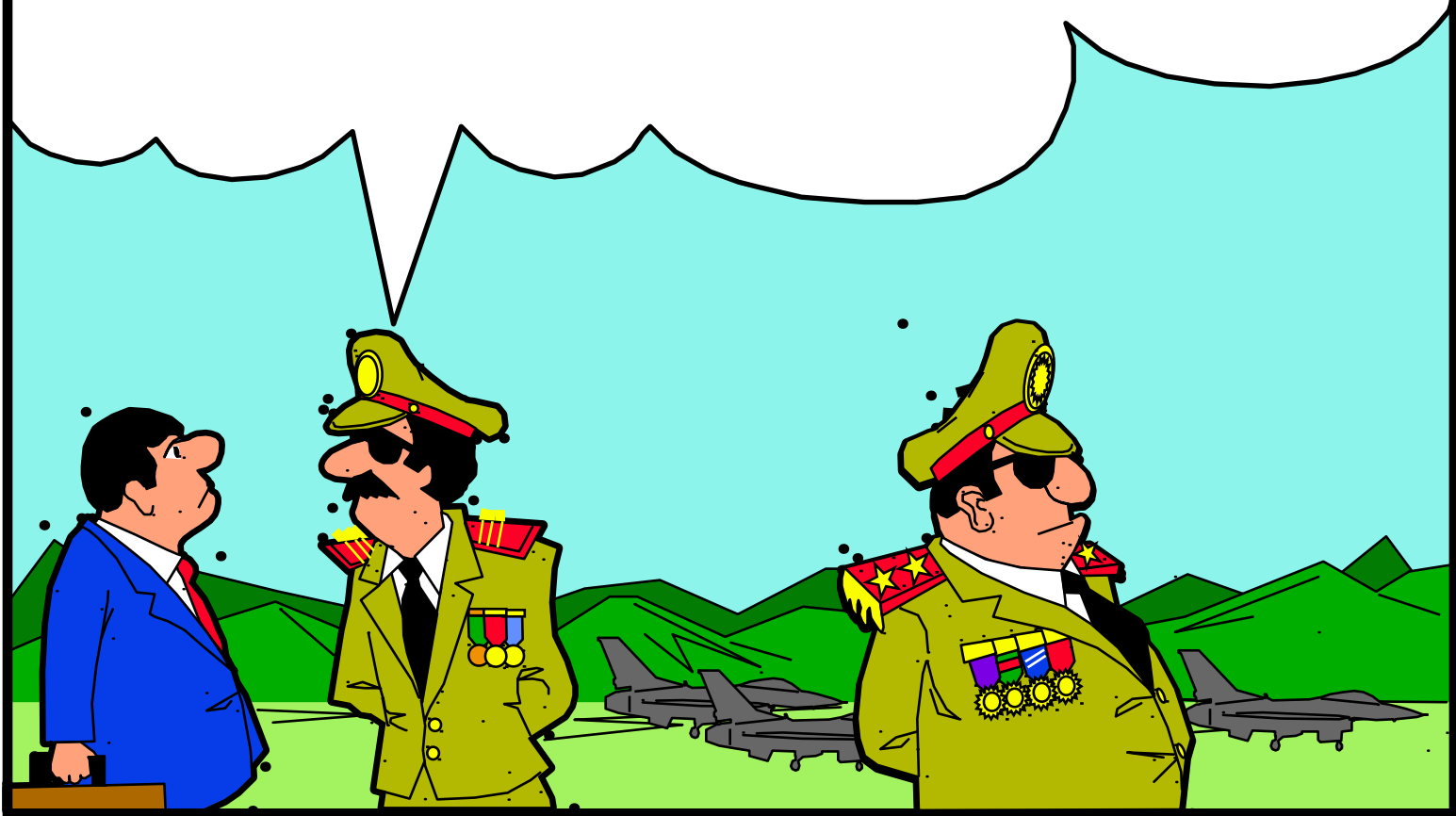
**PLEASE TELL THE GENERAL
THAT
THE UNITED STATES IS
HONORED
TO BE ABLE TO PROVIDE YOUR
COUNTRY WITH THIS \$5
BILLION
WORTH OF AIRCRAFT!**



**THE GENERAL SAYS HE IS
GRATEFUL TO AMERICA AND
PROUD TO BE PART OF THE
FREE WORLD DEFENSE
STRUCTURE!
BUT BEFORE YOU LEAVE....**



**...HE WONDERES IF YOU HAVE A
LITTLE BOOKLET ON *HOW TO*
*MAKE THE PLANES FLY?***





Security Assistance Training

- **Cost effective foreign policy investment**
- **Cements international ties**
- **Most lasting element of security assistance**



Training Process



Int'l Training "Community"



DSCA/Mildeps

Training Policy

Unified Commands

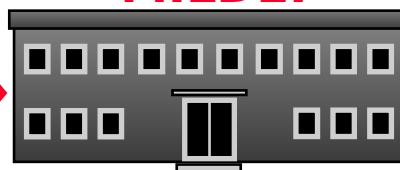


**SAO Supervision
Annual TPMR**

Schools



MILDEP

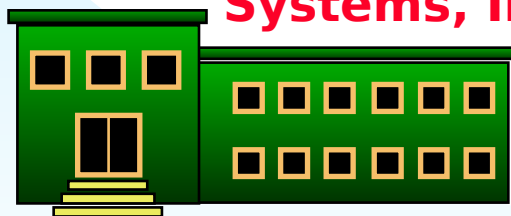


**SAO
Training
Manager**

**DoD, Army, Navy, Air Force, SATFA, NETSAFA, AFSAT
Marine Corps, Coast Guard**

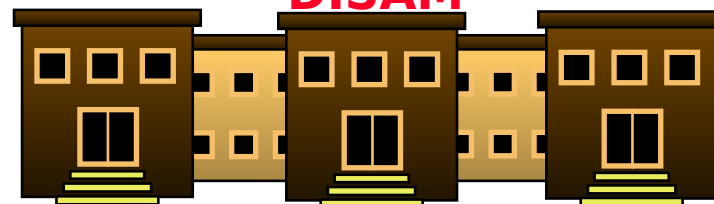
CG, MC, SATMO

Systems, Inc.



Contractor Training Facility

DISAM

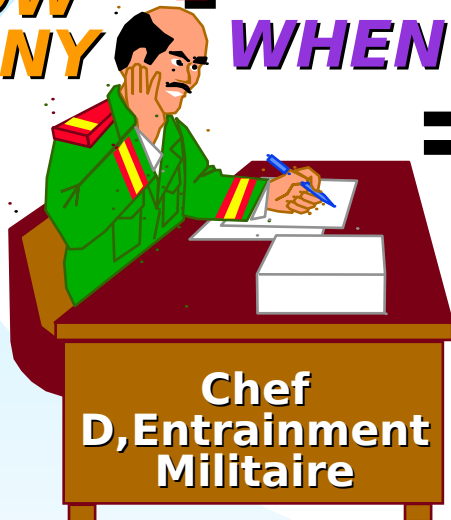


**SAN & TMS Systems,
TPMR Autom, Tng Mgt Instr**



Identify Training Needs

**WHAT
KIND** **WHERE**
**HOW
MANY** **? COST**
WHEN



=

**Training
Needs**

**Non-U.S.
Sources**

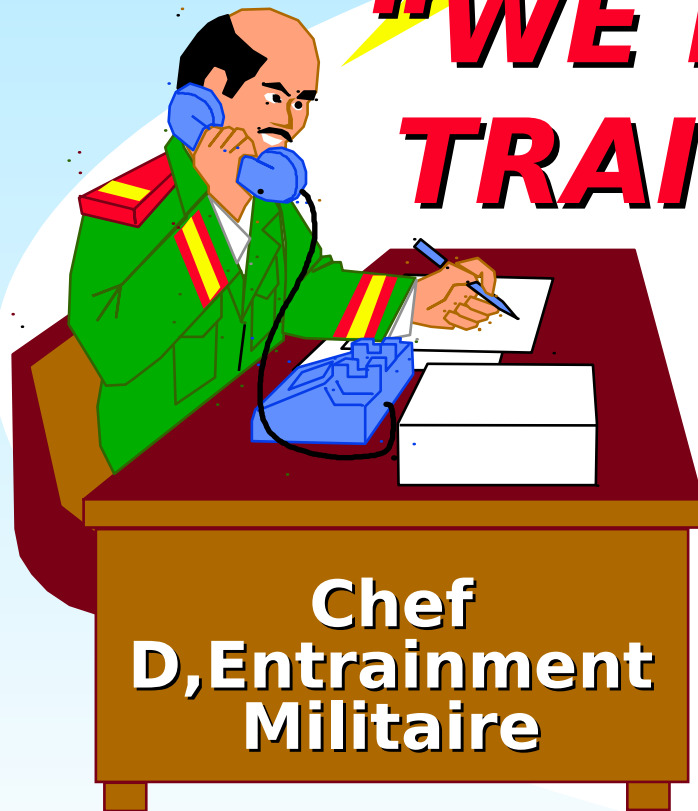
**Direct
Commercial
Sources**

**FMS,
IMET,
Other**



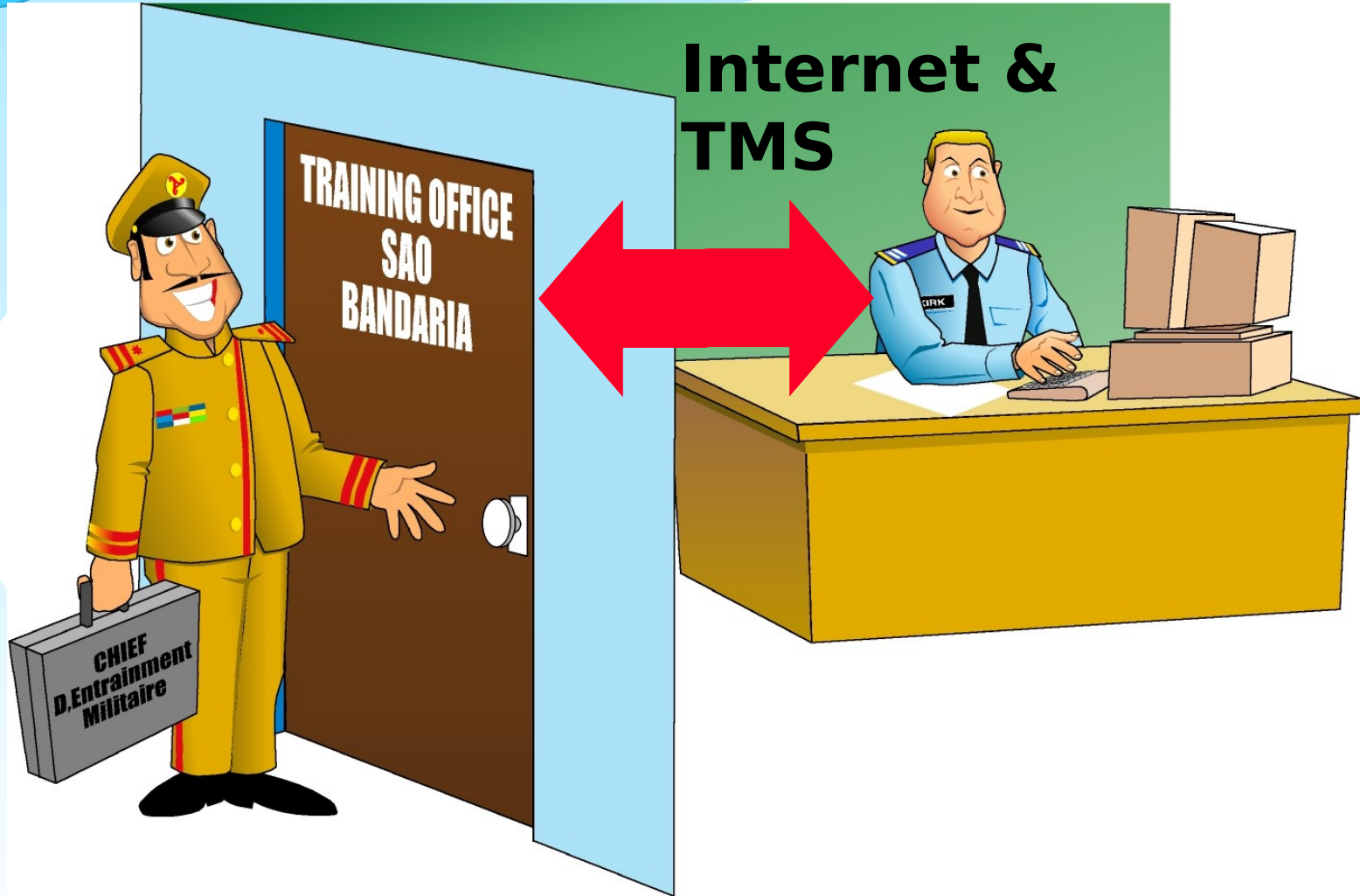
Country Training Requirement

***"WE NEED TO
TRAIN A....."***



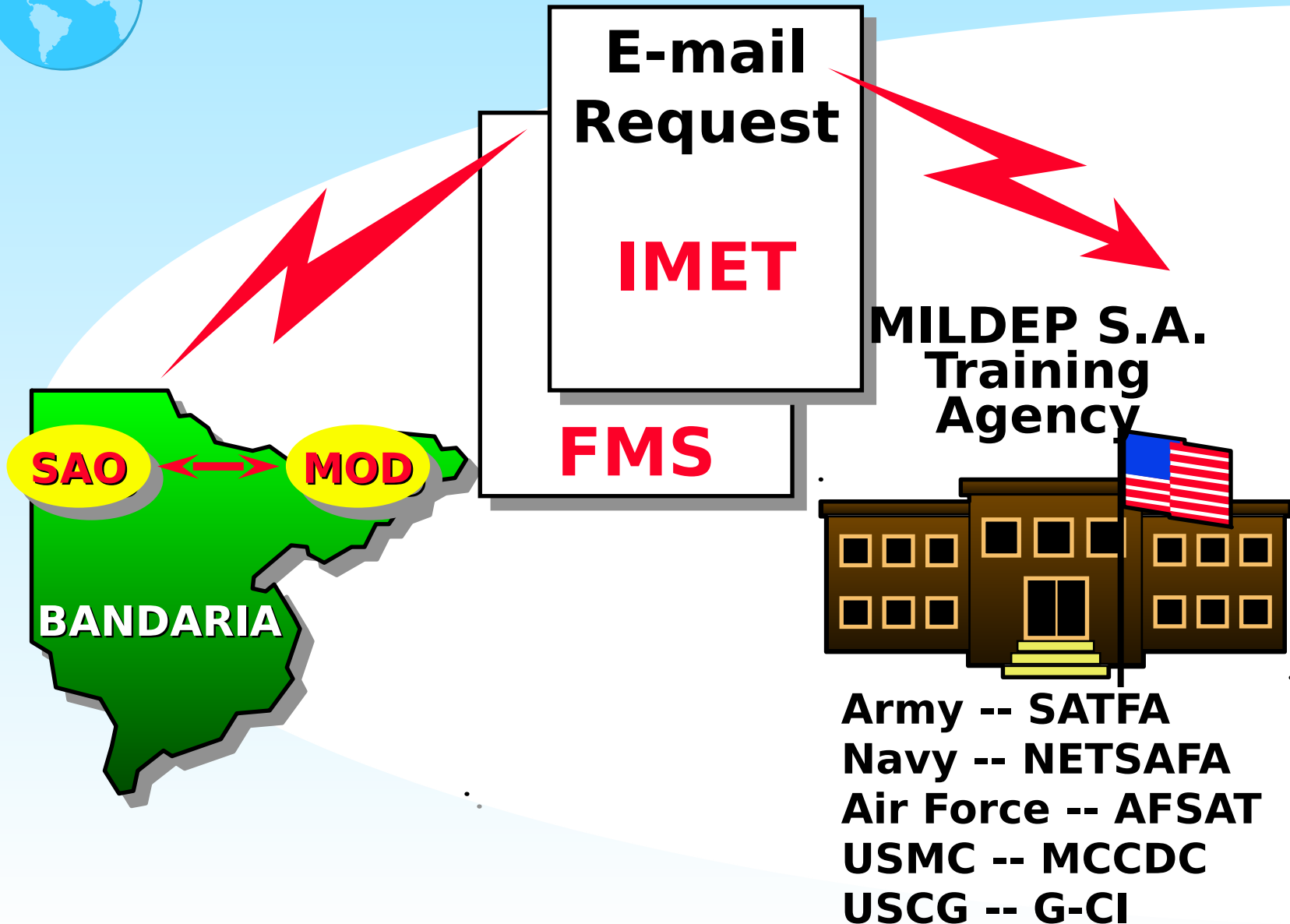


Refine Training Requirement



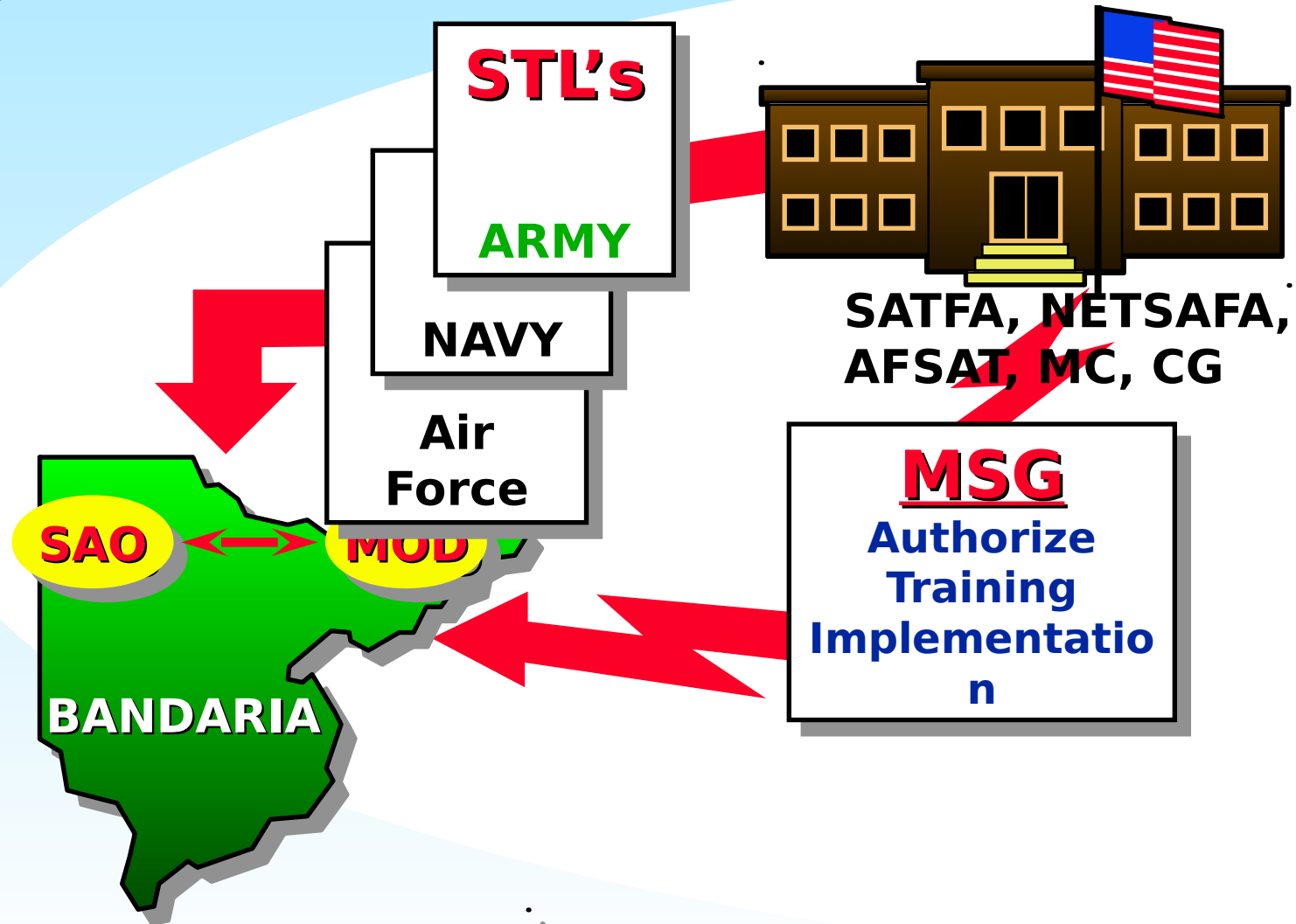


SAO Training Request



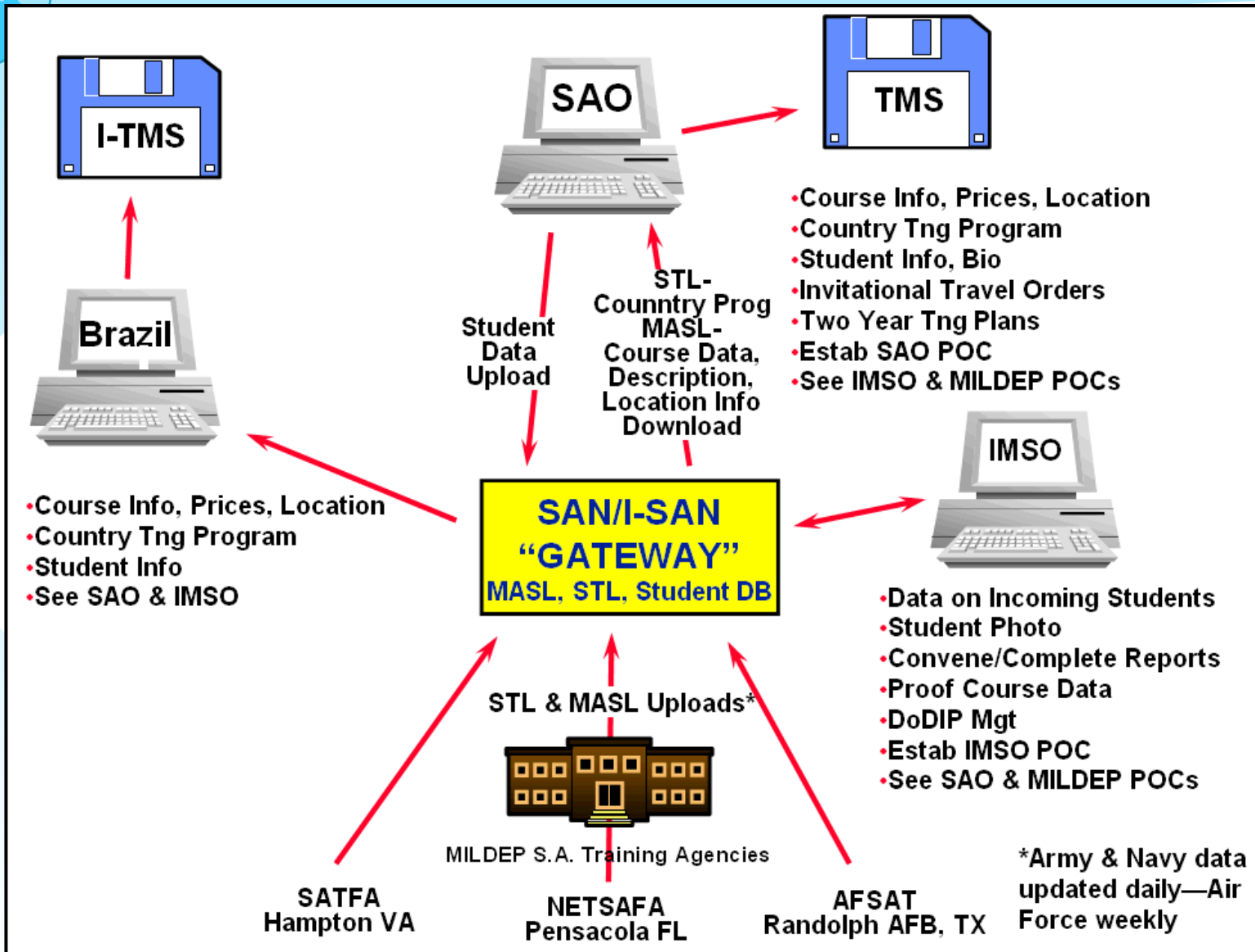


MILDEP Training "Program"





Training Automation





IMSO Web— Individual Student Info

Training List for Student *AFIFI, DIAA ELDIN TAWFIK*

CG/IA/Case/WGN..EG/B/OEA001/S111.. MILDEP POC is Richard Smith



Name:	AFIFI, DIAA ELDIN TAWFIK AFIFI, DIAA ELDIN TAWFIK
ITO#:	EGBOEAFS111 EGBOEAFS111
FIN / SCN:	- - - 902708011F
Student Type:	Officer Officer
Pay Rate:	
Rank:	MAJ MAJ
Number of accompanying dependents:	- - - 0



IMSO Web— Arrival Information

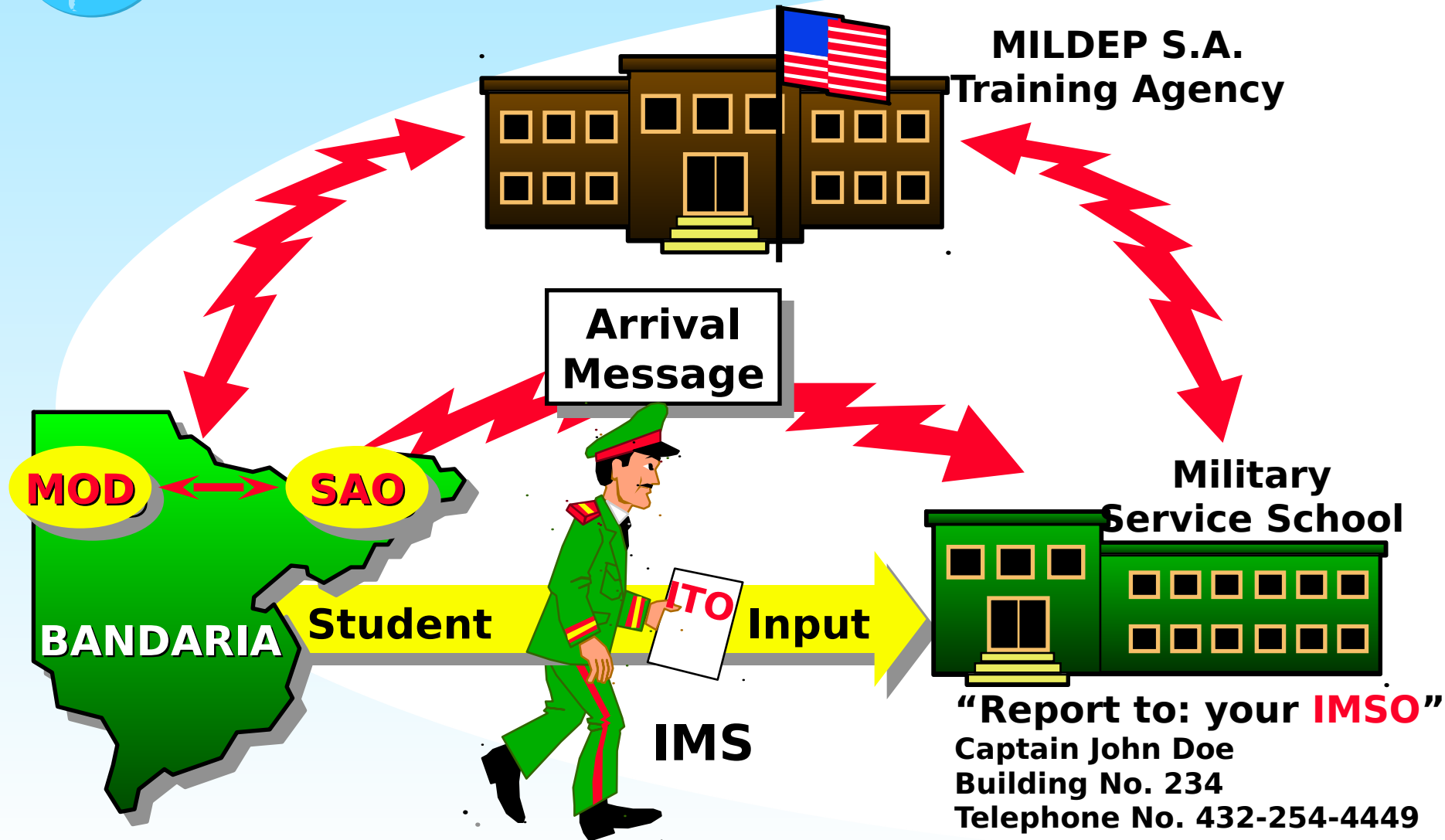
SAO
Remarks:



STUDENT ARRIVING AT Dayton ON Continental
FLIGHTNO 3051 AT 4/4/02
REMARKS INCLUDE: PLEASE NOTE THIS IS
CHANGE TO THE INITIALLY REPORTED FLIGHT
INFORMATION.



Student Input

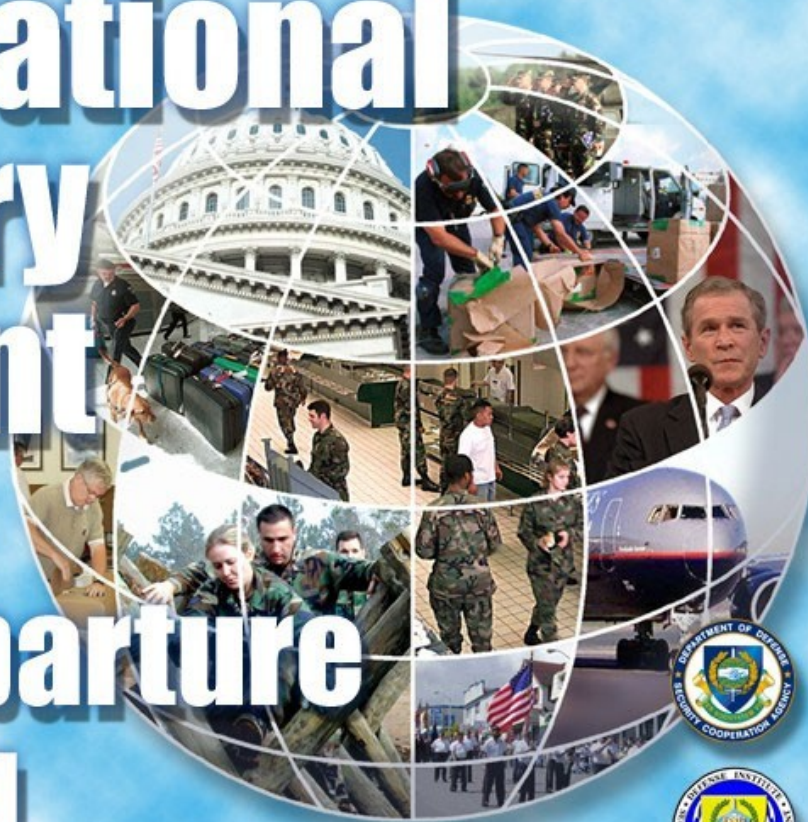




International Military Student Pre-Departure Briefing

International Military Student

Pre-Departure Briefing



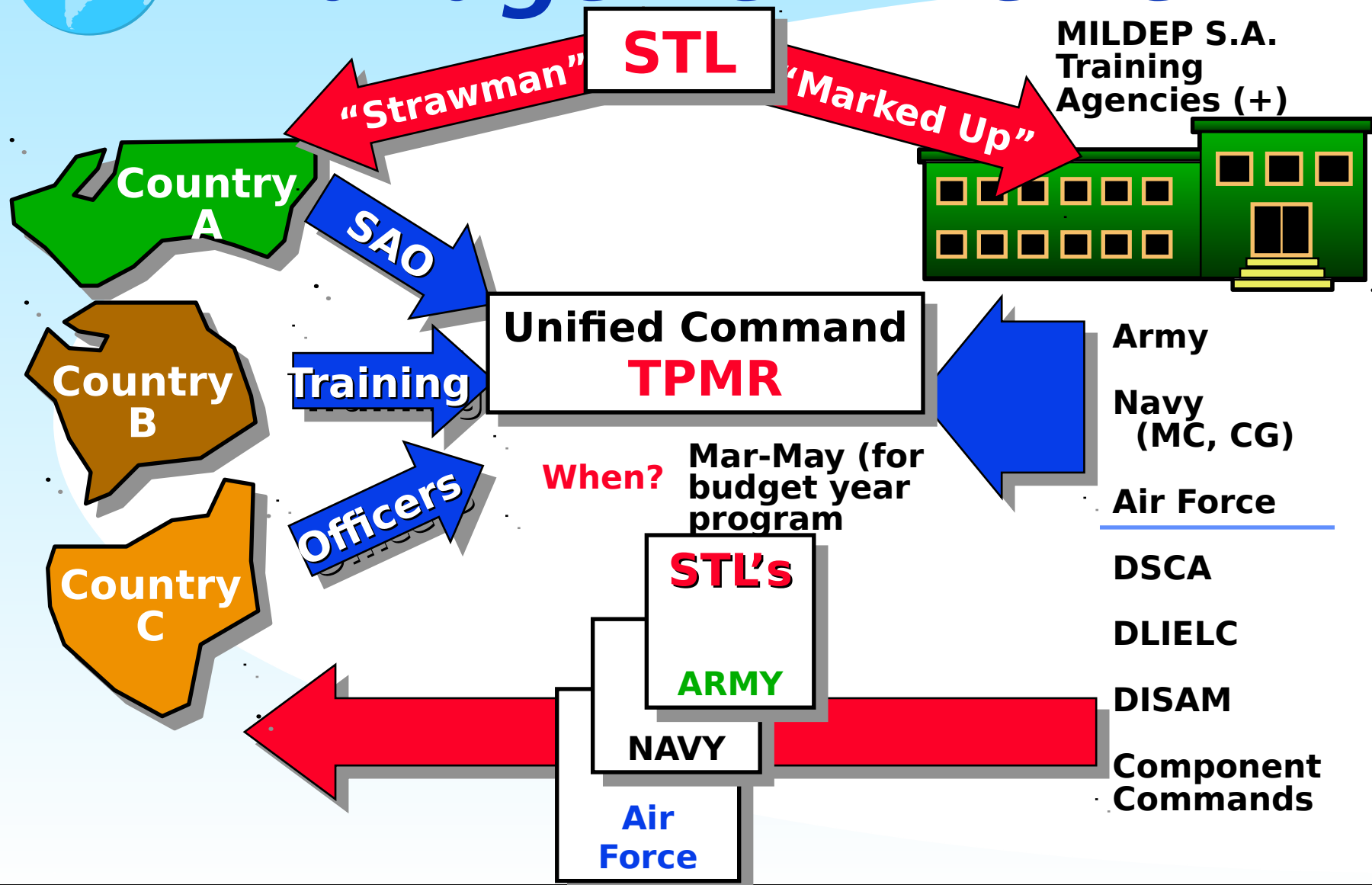


Int'l Military Student Office





Training Program Management Review





Training Policy & Procedures



S.A. Training Definition

“Military Education and Training”

Para n, Sec 644, Chap. 3, F.A.A. of 1961 as amended

“Training”

**Para (5), Sec 47, Chap. 4, AECA as amended
...includes formal or informal instruction of foreign students in the United States or overseas by officers or employees of the United States, contract technicians, or contractors (including instruction at civilian institutions), or by correspondence courses, technical, educational, or information publications & media of all kinds, training aids, orientation, (training exercise) & military advice to foreign military units & forces,...**



Policy and Procedures

- **DoD 5105.38-M, Security Assistance Management Manual (SAMM), Chapter 10**
- **Joint Security Assistance Training (JSAT) Regulation**
 - **AR 12-15**
 - **SECNAVINST 4950.4A**
 - **AFI 16-105**



Int'l Training Management Web Site

<http://www.disam.dsca.mil/itr>



International Training Management

A Web Site for International Military Training Managers
Involved in Security Cooperation Programs

NEW LESSONS:

1. [Security Assistance Training Management](#) -- New Flash format on-line, interactive lesson. Will need Macromedia Shockwave Player, which is available at http://sdc.shockwave.com/shockwave/download/download.cgi?P5_Language=English
2. [Security Assistance Training Introduction](#) -- Powerpoint slide presentation with notes.
3. [IMSO Automation](#) and [IMSO Automation Guide](#)

IMPORTANT:

TMS Version 6.003 was fielded to all SAOs on 12 Sep 03. See [TMS 6.003](#) for complete information.
See the new [AFSAT IMSO Page](#) with up to date POC info on Air Force IMSOs and new [USAF IMSO Handbook](#).
See the [SCIP Page](#) for information about this valuable new system.
See new 3 Oct 2003 SAMM, [Chap 10--International Training](#), and [Chap 11--Special Programs and Services](#) (Para C11.13 -- S.A. Teams).
See [FY 2004 Counter Terrorism Fellowship Program guidance](#).
See [ASPA](#) for DSCA provided American Service Members' Protection Act implementation guidance.
See latest Draft of [S.A. Health Affairs Handbook](#).

REMINDER: Some SAOs have not uploaded data from TMS to the SAN. As a result, your Point of Contact information is NOT available to schoolhouse IMSOs. They can't identify you when they click on your Country Code on the IMSO Web system. You must have TMS 6.0 or later installed to accomplish uploads to the SAN. See: [How to Upload from TMS to the SAN](#)

OTHER NEW ITEMS: [New AFIT Graduate Degree Programs](#) [New EUCOM Security Assistance Training Guide](#) [New American Service Members' Protection Act](#) [New Revised Leahy Guidance from State](#) [New Contractor Provided Training Policy--Army](#) [New Implementation Guidance for CTE Program](#) [New New TLA Policy Guidance Message](#) [New OMC Bahrain IG Inspection Checklist](#) and [Office Continuity Book](#) [New Distance Learning/On-](#)

Articles
Messages
References
Events
POCs
Lessons
Web Site Links
Presentations
Automation
FAQs
SAO Info
IMSO Info
MILDEP Info
Functional Info



S.A. Training Program

- **FMS Training Program**
- **IMET Program**
- **IMET vs FMS**
- **Other--INL, 506, etc.**

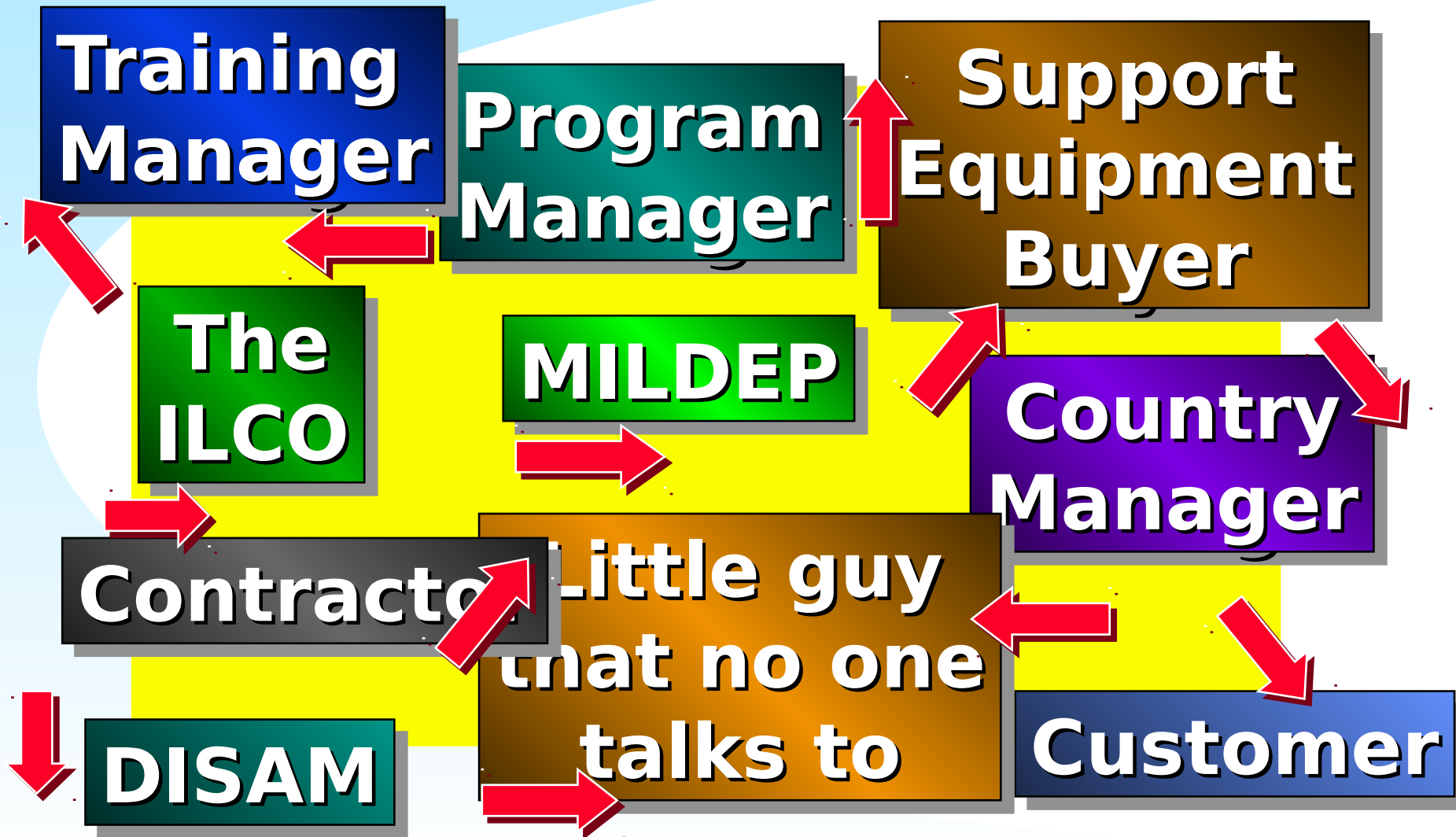


Training Locations

- **Continental U.S.**
- **In-country**
- **Unified Command
region/third
country**



Who's Responsible?





Who is the International Training Manager?

- **SATFA**--Security Assistance Training Field Activity (Army Tng—*including Contractor provided Tng*)
- **AFSAT**--Air Force Security Assistance Training Squadron (**ALL Air Force Training**)
- **NETSAFA**--Naval Education and Training Security Assistance Field Activity (**Navy, except following**)
- The various **NAVSEA** and **NAVAIR** International Training Management Offices (**Navy Systems Tng**)
- **SATMO**--Security Assistance Training Management Office (**Manage/Field all Army Teams**)



US Army -- Contractor Provided Training Policy

- **SATFA manages ALL SA training program execution** *USASAC Memorandum 03-02, 7 March 2003*
- **Including:**
 - **Training In DoD facilities by DoD & Contract Instructors**
 - **All contractor training provided in non-DoD facilities by non-USG personnel in support of a program authorized under AECA and/or FAA**
- **Army IMSOs to assist contractor providing training w/ student services, support to students, w/i 50 mile radius of installation**



US Army -- Contractor Provided Tng Policy (Cont'd)

- **USASAC will notify SATFA when LOR has possibility of contractor training**
USASAC Memorandum 03-02, 7 March 2003
- **SATFA will authorize issuance of ITOs thru SAO and WILL track all IMS under FMS or FMFP programs**
- **ALL IMS, including those at contractor facilities w/in CONUS under the SATP, are required to have ITOs**



Types of Training Cases

- **Line on System Sale**
- **Blanket Order Case (As opposed to Defined Order)**
- **Differences in MILDEP Management**



MILDEP FMS Training Mgt

- **Army--separate FMS training cases in support of system sales**
- **Air Force--training line on system sales case (line no. 999)**
- **Navy--training line on system sales, but managed by system training managers**
- **Use of “pseudo” cases for other funding categories**



Training Considerations

OPS TNG

**Maintenance
Training**

PMEL

End Item

**Support
Equipment**

Eng Lang Tng



Lead Time for Training

1995

1996

1997

1998

Maintenance Training

Supt EQ Training

First Delivery

End Item Production and Delivery

Operational Training

**LOA
Signature**

**Site
Survey**



FMS Problem Areas

- **Training not included as part of TPA--particularly for “minor” system sales**
- **Training personnel not included in initial system negotiations & subsequent PMRs**
- **Training managed by Navy system managers not “passed” to NETSAFA**
- **Army training case not prepared in support of an Army system sale (i.e., for smaller sales—such as trucks)**
- **“Imbedded” training not identified to SATFA, NETSAFA, AFSAT**
- **Army Contractor provided training not identified to SATFA**



Problem Examples

- **C-47 sale with no training planned**
- **Army truck sale to Djibouti w/ no training**
- **AH 64-D Apache sale to Singapore**
 - **No trainers in initial planning meetings**
 - **Tng directed to be on system sales case as opposed to separate training case**
 - **By time training issues resolved-- programming of tng behind by one year**



Problem Examples (Cont'd)

- **F/A-18 sale to Malaysia**
 - **Managed by NAVAIR**
 - **To include 2 Mar Corps pilots & back seater for in-country training**
 - **Mar Corps not asked for personnel until after LOA signed**
 - **Not fully coordinated as part of TPA**



Problem Examples (Cont'd)

- **Army -- Training provided by Contractors**
 - **Managed by System Commands -SATFA has zero visibility**
 - **Imbedded in lines on System Sales**
 - **No Army policy issued as Navy has done**
 - **No data in training system**
 - **No ITOs published, in violation of AR 12-15**
 - **No screening of students**
 - **No reporting of training to Congress**



Training Price Structure

(Example--USA Cmd & Gen Staff College)

FMS	\$30,141
FMS / NATO*	\$25,179
FMS / NRC	\$14,061
FMS / Incremental*	\$10,383
FMS/FMFP (grant)	\$7,232
IMET	\$7,232

NOTE: All NATO and Australia, Japan, & New Zealand are authorized FMS NATO price. All IMET recipients and Austria, Finland, S. Korea, Singapore, & Spain are authorized the FMS/Incremental price.



Cancellation Charge (effective Mar 98)

- **50% of tuition cost**
 - **If received <60 days prior to start date**
- **100% of tuition cost**
 - **Contract training**
 - **5th quarter training - received after 30 Sept**
 - **Dedicated Int'l training**
- **Attrition - proportional, nlt 50%**



IP Goal

To ensure that international students return to their homeland with an understanding of the responsibilities of governments, militaries, and citizens to protect, preserve, and respect the rights of every individual



S.A. Training ISSUES

- **Annual training policy meeting**
- **Congressional Report**
- **Human rights training and Expanded IMET**
- **Cancellation penalties**
- **Training automation**
 - **ITM Web Pge, SAN, I-SAN, TMS, etc.**
- **Training involvement in complete FMS process—particularly in initial requirements determination**
- **Shrinking training base**



International Training Management Web Site

<http://www.disam.dsca.mil/itm/>